

#2018-03 MRPC Technology Catalog Discount RFP			EVALUATION CRITERIA							
WS-1 - Workstations (includes personal computers, desktops, laptops, netbook, tablets, etc.)-New			Reputation (30)	Quality (35)	HUB (5)	Discount (10)	Appropriate to Category (10)	Completeness (10)	TOTAL	
Vendor Name	Discount	Notes								
PCnet, LP	5	Our Workstations have a 5 year warranty	27.833	33.200	0	2	10	10	83.033	
Kaplan Early Learning Company	4		27.400	32.750	0	1	10	10	81.150	
Delcom Group	0		25.667	30.333	5	0	10	10	81.000	
Southern Computer Warehouse	10		26.286	31.000	0	3	10	10	80.286	
TROXELL COMMUNICATIONS	1	manufacturer. Contact Loretta Padilla for quote.	26.714	32.286	0	1	10	10	80.000	
B & H Foto & Electronics Corp.	1		27.000	31.833	0	1	10	10	79.833	
Lakeshore IT Solutions, Inc.	7		26.000	30.500	0	2	10	10	78.500	
Black Rock Technology Group	5		25.500	30.250	0	2	10	10	77.750	
Limitless Products LLC	15	the manufacturer	22.000	26.000	5	4	10	10	77.000	
Precision Business Machines, Inc	0		28.000	32.750	5	0	1	10	76.750	
ByteSpeed	15	See price list for 15% discount	22.000	30.500	0	4	10	10	76.500	
Bass Computers, Inc.	5		24.667	30.500	0	2	8	10	75.167	
Austen Consultants, LLC	0	DFW/Wichita Falls area for four years and our	24.667	30.500	0	0	10	10	75.167	
CompuCycle Inc	5		22.000	26.000	5	2	10	10	75.000	
DakTech, Inc	10		23.500	28.000	0	3	10	10	74.500	
K12 Solutions Inc	0	pricing on new products	25.500	30.333	0	0	8	10	73.833	
Hatch, Inc.	5	7% freight on computers; 5% freight on tablets	23.500	28.000	0	2	10	10	73.500	
SMS Tech Solutions	0	for custom quote	22.000	26.000	5	0	10	10	73.000	
ProComputing Corporation	2		23.500	28.000	0	1	10	10	72.500	
Advantage Imaging Supply, Inc	0	receive rebate and discount information on weekly	23.500	28.667	0	0	10	10	72.167	
Telephone Professional Communications, Inc	10	Depends on situation	22.000	26.000	0	3	10	10	71.000	
Trinity 3 LLC	5	www.trinity3.com	22.000	26.000	0	2	10	10	70.000	
Altex Electronics, Ltd.	3		22.000	26.000	0	1	10	10	69.000	
Waypoint Business Solutions, LLC	3		22.000	26.000	0	1	10	10	69.000	
Evergreen Electronics	2	Discounts range from 2-10% depending on qty.	22.000	26.000	0	1	10	10	69.000	
Direct Technology Group Inc.	5	5-40% off	22.000	26.000	0	2	8	10	68.000	
Virtucom	0		22.000	26.000	0	0	10	10	68.000	
Zones, Inc.	0	pricing is heavily discounted on a case-by-case	22.000	26.000	0	0	10	10	68.000	
Zones, Inc.	0	pricing is heavily discounted on a case-by-case	22.000	26.000	0	0	10	10	68.000	
NOT AWARDED:										
Library Video Company d/b/a SAFARI Montage	0		26.000	30.500	0	0	1	10	67.500	
RALLY EDUCATION	0		26.000	30.500	0	0	1	10	67.500	
Continental Wireless, Inc.	0		23.500	28.000	5	0	1	10	67.500	
Modas Systems, Inc.	0		22.000	26.000	0	0	1	10	59.000	
33 respondents										
Top 29 Respondents Awarded										

#2018-03 MRPC Technology Catalog Discount RFP			EVALUATION CRITERIA						
WS-2 - Workstations (includes personal computers, desktops, laptops, netbook, tablets, etc.)- Refurbished			Reputation (30)	Quality (35)	HUB (5)	Discount (10)	Appropriate to Category (10)	Completeness (10)	TOTAL
Vendor Name	Discount	Notes							
Delcom Group	0		25.667	30.333	5	0	10	10	81.000
Southern Computer Warehouse	10		26.286	31.000	0	3	10	10	80.286
Kaplan Early Learning Company	0		27.400	32.750	0	0	10	10	80.150
B & H Foto & Electronics Corp.	1		27.000	31.833	0	1	10	10	79.833
Lakeshore IT Solutions, Inc.	7		26.000	30.500	0	2	10	10	78.500
Black Rock Technology Group	5		25.500	30.250	0	2	10	10	77.750
Limitless Products LLC	15	the manufacturer	22.000	26.000	5	4	10	10	77.000
Precision Business Machines, Inc	0		28.000	32.750	5	0	1	10	76.750
K12 Solutions Inc	5	products to fit within your budget requirements.	25.500	30.333	0	2	8	10	75.833
Bass Computers, Inc.	5		24.667	30.500	0	2	8	10	75.167
Austen Consultants, LLC	0		24.667	30.500	0	0	10	10	75.167
SMS Tech Solutions	0	for custom quote	22.000	26.000	5	0	10	10	73.000
Advantage Imaging Supply, Inc	0	receive rebate and discount information on weekly	23.500	28.667	0	0	10	10	72.167
Howard Industries, Inc.	0		23.500	28.000	0	0	10	10	71.500
Vig Solutions	10	Will customize the specs to your needs	22.000	26.000	0	3	10	10	71.000
Trinity 3 LLC	5	www.trinity3.com	22.000	26.000	0	2	10	10	70.000
Evergreen Electronics	2	Discounts range from 2-10% depending on qty.	22.000	26.000	0	1	10	10	69.000
DakTech, Inc	10		23.500	28.000	0	3	4	10	68.500
Direct Technology Group Inc.	5	5-40& off	22.000	26.000	0	2	8	10	68.000
Zones, Inc.	0	pricing is heavily discounted on a case-by-case	22.000	26.000	0	0	10	10	68.000
NOT AWARDED:									
Library Video Company d/b/a SAFARI Montage	0		26.000	30.500	0	0	1	10	67.500
RALLY EDUCATION	0		26.000	30.500	0	0	1	10	67.500
Continental Wireless, Inc.	0		23.500	28.000	5	0	1	10	67.500
Modas Systems, Inc.	0		22.000	26.000	0	0	1	10	59.000
24 respondents									
Top 20 Respondents Awarded									

#2018-03 MRPC Technology Catalog Discount RFP										
			EVALUATION CRITERIA							
WS-3 - Workstations- Repairs/Replacement Parts			Reputation (30)	Quality (35)	HUB (5)	Discount (10)	Appropriate to Category (10)	Completeness (10)	TOTAL	
Vendor Name	Discount	Notes								
PCnet, LP	2		27.833	33.200	0	1	10	10	82.033	
Asset Genie, Inc.	0	See price catalog attached	25.667	31.200	5	0	10	10	81.867	
Delcom Group	0		25.667	30.333	5	0	10	10	81.000	
Southern Computer Warehouse	10		26.286	31.000	0	3	10	10	80.286	
Kaplan Early Learning Company	0		27.400	32.750	0	0	10	10	80.150	
TROXELL COMMUNICATIONS	1	manufacturer. Contact Loretta Padilla for quote.	26.714	32.286	0	1	10	10	80.000	
B & H Foto & Electronics Corp.	1		27.000	31.833	0	1	10	10	79.833	
Lakeshore IT Solutions, Inc.	7		26.000	30.500	0	2	10	10	78.500	
Black Rock Technology Group	5		25.500	30.250	0	2	10	10	77.750	
Limitless Products LLC	15		22.000	26.000	5	4	10	10	77.000	
K12 Solutions Inc	10	parts that you need and current pricing	25.500	30.333	0	3	8	10	76.833	
Precision Business Machines, Inc	0		28.000	32.750	5	0	1	10	76.750	
Austen Consultants, LLC	0		24.667	30.500	0	0	10	10	75.167	
Bass Computers, Inc.	5		24.667	30.500	0	2	8	10	75.167	
SMS Tech Solutions	0	for custom quote	22.000	26.000	5	0	10	10	73.000	
ProComputing Corporation	2		23.500	28.000	0	1	10	10	72.500	
Advantage Imaging Supply, Inc	0	receive rebate and discount information on weekly	23.500	28.667	0	0	10	10	72.167	
Trinity 3 LLC	5	www.trinity3.com	22.000	26.000	0	2	10	10	70.000	
Waypoint Business Solutions, LLC	3		22.000	26.000	0	1	10	10	69.000	
Evergreen Electronics	2	Discounts range from 2-10% depending on qty.	22.000	26.000	0	1	10	10	69.000	
DakTech, Inc	10		23.500	28.000	0	3	4	10	68.500	
Virtucom	0		22.000	26.000	0	0	10	10	68.000	
Southern Computer Repair	0	Discount already given within the pricing.	22.000	26.000	0	0	10	10	68.000	
Zones, Inc.	0	pricing is heavily discounted on a case-by-case	22.000	26.000	0	0	10	10	68.000	
Direct Technology Group Inc.	5	5-40& off	22.000	26.000	0	2	8	10	68.000	
NOT AWARDED:										
Library Video Company d/b/a SAFARI Montage	0		26.000	30.500	0	0	1	10	67.500	
RALLY EDUCATION	0		26.000	30.500	0	0	1	10	67.500	
Continental Wireless, Inc.	0		23.500	28.000	5	0	1	10	67.500	
Modas Systems, Inc.	0		22.000	26.000	0	0	1	10	59.000	
29 respondents										
Top 25 Respondents Awarded										

#2018-03 MRPC Technology Catalog Discount RFP			EVALUATION CRITERIA						
PD-1 - Peripheral Devices & Components (includes printers, 3-D printers, monitors, cameras, scanners, keyboards, memory, hard drives, CD/DVD drives, video cards, VR equipment, etc.)-			Reputation (30)	Quality (35)	HUB (5)	Discount (10)	Appropriate to Category (10)	Completeness (10)	TOTAL
Vendor Name	Discount	Notes							
Precision Business Machines, Inc	0		28.000	32.750	5	0	10	10	85.750
PCnet, LP	5		27.833	33.200	0	2	10	10	83.033
Kaplan Early Learning Company	4		27.400	32.750	0	1	10	10	81.150
Delcom Group	0		25.667	30.333	5	0	10	10	81.000
Southern Computer Warehouse	10		26.286	31.000	0	3	10	10	80.286
Lighthouse Office Supply (West Texas Lighthouse for the Blind)	0	which is discounted 10-80% off of commercial list	27.643	32.571	0	0	10	10	80.214
TROXELL COMMUNICATIONS	1	manufacturer. Contact Loretta Padilla for quote.	26.714	32.286	0	1	10	10	80.000
B & H Foto & Electronics Corp.	1		27.000	31.833	0	1	10	10	79.833
Black Rock Technology Group	10		25.500	30.250	0	3	10	10	78.750
Lakeshore IT Solutions, Inc.	7		26.000	30.500	0	2	10	10	78.500
WayTech, LLC	50	www.smmdirect.com/peppm	22.000	26.000	0	10	10	10	78.000
AUDIO VISUAL AIDS COMPANY	0	District prices reflect up to 35% off M.S.R.P.	24.250	28.667	5	0	10	10	77.917
Limitless Products LLC	15	the manufacturer	22.000	26.000	5	4	10	10	77.000
Continental Wireless, Inc.	0		23.500	28.000	5	0	10	10	76.500
Bass Computers, Inc.	5		24.667	30.500	0	2	8	10	75.167
Austen Consultants, LLC	0		24.667	30.500	0	0	10	10	75.167
Affordable Computer Products, Inc. DBA ACP Direct	0	Add. Freight charges are not included in the	24.667	30.500	0	0	10	10	75.167
Andrea Communications LLC	20	pieces. Additional unit cost discounts for bulk	23.500	26.000	0	5	10	10	74.500
DakTech, Inc	10		23.500	28.000	0	3	10	10	74.500
K12 Solutions Inc	0	pricing on new products	25.500	30.333	0	0	8	10	73.833
Bennett's (BPC Business Solutions dba Bennett's)	52	MSRP. On line catalog is already discounted-	25.800	31.500	0	2	4	10	73.300
SMS Tech Solutions	0	for custom quote	22.000	26.000	5	0	10	10	73.000
ProComputing Corporation	2		23.500	28.000	0	1	10	10	72.500
Advantage Imaging Supply, Inc	0	receive rebate and discount information on weekly	23.500	28.667	0	0	10	10	72.167
Trinity 3 LLC	5	www.trinity3.com	22.000	26.000	0	2	10	10	70.000
Waypoint Business Solutions, LLC	5		22.000	26.000	0	2	10	10	70.000
Altex Electronics, Ltd.	3		22.000	26.000	0	1	10	10	69.000
Evergreen Electronics	2	Discounts range from 2-10% depending on qty.	22.000	26.000	0	1	10	10	69.000
Vig Solutions	1	Major brands	22.000	26.000	0	1	10	10	69.000
Direct Technology Group Inc.	5	5-40% off	22.000	26.000	0	2	8	10	68.000
Virtucom	0		22.000	26.000	0	0	10	10	68.000
Southern Computer Repair	0	Discount already given within the pricing.	22.000	26.000	0	0	10	10	68.000
Zones, Inc.	0	pricing is heavily discounted on a case-by-case	22.000	26.000	0	0	10	10	68.000
NOT AWARDED:									
Library Video Company d/b/a SAFARI Montage	0		26.000	30.500	0	0	1	10	67.500
RALLY EDUCATION	0		26.000	30.500	0	0	1	10	67.500
Commercial & Industrial Electronics	0	and service provided with-in a 80 mile radius of	23.500	28.000	0	0	4	10	65.500
ByteSpeed	0		22.000	30.500	0	0	1	10	63.500
Modas Systems, Inc.	0		22.000	26.000	0	0	1	10	59.000
38 respondents									
Top 33 Respondents Awarded									

#2018-03 MRPC Technology Catalog Discount RFP			EVALUATION CRITERIA							
NS-1 - Network Systems (includes networking, routers, wireless access points)			Reputation (30)	Quality (35)	HUB (5)	Discount (10)	Appropriate to Category (10)	Completeness (10)	TOTAL	
Vendor Name	Discount	Notes								
PCnet, LP	5	Xirrus is our main wireless solution.	27.833	33.200	0	2	10	10	83.033	
Delcom Group	0		25.667	30.333	5	0	10	10	81.000	
Southern Computer Warehouse	10		26.286	31.000	0	3	10	10	80.286	
Austen Consultants, LLC	20	the DFW/Wichita Falls area for four years and our	24.667	30.500	0	5	10	10	80.167	
Kaplan Early Learning Company	0		27.400	32.750	0	0	10	10	80.150	
B & H Foto & Electronics Corp.	1		27.000	31.833	0	1	10	10	79.833	
Black Rock Technology Group	10		25.500	30.250	0	3	10	10	78.750	
Lakeshore IT Solutions, Inc.	7		26.000	30.500	0	2	10	10	78.500	
Precision Business Machines, Inc	0		28.000	32.750	5	0	1	10	76.750	
K12 Solutions Inc	5	pricing on new products	25.500	30.333	0	2	8	10	75.833	
Bass Computers, Inc.	5		24.667	30.500	0	2	8	10	75.167	
TROXELL COMMUNICATIONS	1	manufacturer. Contact Loretta Padilla for quote.	26.714	32.286	0	1	4	10	74.000	
SMS Tech Solutions	0	for custom quote	22.000	26.000	5	0	10	10	73.000	
DakTech, Inc	10		23.500	28.000	0	3	8	10	72.500	
ProComputing Corporation	2		23.500	28.000	0	1	10	10	72.500	
Advantage Imaging Supply, Inc	0		23.500	28.667	0	0	10	10	72.167	
Waypoint Business Solutions, LLC	10		22.000	26.000	0	3	10	10	71.000	
Altex Electronics, Ltd.	5		22.000	26.000	0	2	10	10	70.000	
Trinity 3 LLC	5	www.trinity3.com	22.000	26.000	0	2	10	10	70.000	
ByteSpeed	0		22.000	30.500	0	0	6	10	68.500	
Direct Technology Group Inc.	5	5-40& off	22.000	26.000	0	2	8	10	68.000	
ENA	0	category with our ENA Air suite of services. Price	22.000	26.000	0	0	10	10	68.000	
Virtucom	0		22.000	26.000	0	0	10	10	68.000	
Zones, Inc.	0	pricing is heavily discounted on a case-by-case	22.000	26.000	0	0	10	10	68.000	
Evergreen Electronics	0		22.000	26.000	0	0	10	10	68.000	
NOT AWARDED:										
Library Video Company d/b/a SAFARI Montage	0		26.000	30.500	0	0	1	10	67.500	
RALLY EDUCATION	0		26.000	30.500	0	0	1	10	67.500	
Continental Wireless, Inc.	0		23.500	28.000	5	0	1	10	67.500	
Modas Systems, Inc.	0		22.000	26.000	0	0	1	10	59.000	
29 respondents										
Top 24 Respondents Awarded										

#2018-03 MRPC Technology Catalog Discount RFP									
			EVALUATION CRITERIA						
DL-1 - Distance Learning Systems (H.323 compatible equipment)			Reputation (30)	Quality (35)	HUB (5)	Discount (10)	Appropriate to Category (10)	Completeness (10)	TOTAL
Vendor Name	Unit Price	Notes							
Delcom Group	0		25.667	30.333	5	0	10	10	81.000
Kaplan Early Learning Company	0		27.400	32.750	0	0	10	10	80.150
TROXELL COMMUNICATIONS	1	manufacturer. Contact Loretta Padilla for quote.	26.714	32.286	0	1	10	10	80.000
B & H Foto & Electronics Corp.	1		27.000	31.833	0	1	10	10	79.833
PCnet, LP	0		27.833	33.200	0	0	8	10	79.033
Black Rock Technology Group	10		25.500	30.250	0	3	10	10	78.750
Lakeshore IT Solutions, Inc.	7		26.000	30.500	0	2	10	10	78.500
Precision Business Machines, Inc	0		28.000	32.750	5	0	1	10	76.750
Biway International Technology Inc	10		22.000	26.000	5	3	10	10	76.000
K12 Solutions Inc	5	products to fit within your budget requirements.	25.500	30.333	0	2	6	10	73.833
SMS Tech Solutions	0	for custom quote	22.000	26.000	5	0	10	10	73.000
Advantage Imaging Supply, Inc	0		23.500	28.667	0	0	10	10	72.167
Direct Technology Group Inc.	5	5-40& off	22.000	26.000	0	2	8	10	68.000
Zones, Inc.	0	pricing is heavily discounted on a case-by-case	22.000	26.000	0	0	10	10	68.000
Evergreen Electronics	0		22.000	26.000	0	0	10	10	68.000
Library Video Company d/b/a SAFARI Montage	0		26.000	30.500	0	0	1	10	67.500
RALLY EDUCATION	0		26.000	30.500	0	0	1	10	67.500
Continental Wireless, Inc.	0		23.500	28.000	5	0	1	10	67.500
NOT AWARDED:									
Modas Systems, Inc.	0		22.000	26.000	0	0	1	10	59.000
19 respondents									
Top 18 Respondents Awarded									

#2018-03 MRPC Technology Catalog Discount RFP			EVALUATION CRITERIA						
AV-1 - Audio Visual (includes projectors, monitors, LCD panels, microphones, screens, smartboards)			Reputation (30)	Quality (35)	HUB (5)	Discount (10)	Appropriate to Category (10)	Completeness (10)	TOTAL
Vendor Name	Discount	Notes							
PCnet, LP	5		27.833	33.200	0	2	10	10	83.033
Kaplan Early Learning Company	4		27.400	32.750	0	1	10	10	81.150
Delcom Group	0		25.667	30.333	5	0	10	10	81.000
Southern Computer Warehouse	10		26.286	31.000	0	3	10	10	80.286
Lighthouse Office Supply (West Texas Lighthouse f	0	which is discounted 10-80% off of commercial list	27.643	32.571	0	0	10	10	80.214
School Specialty	34	furniture and equipment items	24.591	28.524	0	7	10	10	80.115
TROXELL COMMUNICATIONS	1	manufacturer. Contact Loretta Padilla for quote.	26.714	32.286	0	1	10	10	80.000
B & H Foto & Electronics Corp.	1		27.000	31.833	0	1	10	10	79.833
Black Rock Technology Group	10		25.500	30.250	0	3	10	10	78.750
Lakeshore IT Solutions, Inc.	7		26.000	30.500	0	2	10	10	78.500
AUDIO VISUAL AIDS COMPANY	0	District prices reflect up to 35% off M.S.R.P.	24.250	28.667	5	0	10	10	77.917
Limitless Products LLC	15	the manufacturer	22.000	26.000	5	4	10	10	77.000
Precision Business Machines, Inc	0		28.000	32.750	5	0	1	10	76.750
Biway International Technology Inc	10		22.000	26.000	5	3	10	10	76.000
Bass Computers, Inc.	5		24.667	30.500	0	2	8	10	75.167
Affordable Computer Products, Inc. DBA ACP Direc	0	Add. Freight charges are not included in the	24.667	30.500	0	0	10	10	75.167
Andrea Communications LLC	20	pieces. Additional unit cost discounts for bulk	23.500	26.000	0	5	10	10	74.500
DakTech, Inc	10		23.500	28.000	0	3	10	10	74.500
AUDIO VISUAL AIDS CORP	0		23.500	26.000	5	0	10	10	74.500
Hatch, Inc.	5	7% freight	23.500	28.000	0	2	10	10	73.500
Bennett's (BPC Business Solutions dba Bennett's)	52	of MSRP. On line catalog is already discounted-	25.800	31.500	0	2	4	10	73.300
SMS Tech Solutions	0	for custom quote	22.000	26.000	5	0	10	10	73.000
ProComputing Corporation	2		23.500	28.000	0	1	10	10	72.500
Advantage Imaging Supply, Inc	0	receive rebate and discount information on weekly	23.500	28.667	0	0	10	10	72.167
K12 Solutions Inc	0	pricing on new products	25.500	30.333	0	0	6	10	71.833
Commercial & Industrial Electronics	0	of Wichita Falls only. Free estimates upon request.	23.500	28.000	0	0	10	10	71.500
ByteSpeed	5	See price list for discount	22.000	30.500	0	2	6	10	70.500
Trinity 3 LLC	5	www.trinity3.com	22.000	26.000	0	2	10	10	70.000
Waypoint Business Solutions, LLC	5		22.000	26.000	0	2	10	10	70.000
Altex Electronics, Ltd.	2		22.000	26.000	0	1	10	10	69.000
Evergreen Electronics	2	Discounts range from 2-10% depending on qty.	22.000	26.000	0	1	10	10	69.000
Direct Technology Group Inc.	5	5-40& off	22.000	26.000	0	2	8	10	68.000
Virtucom	0		22.000	26.000	0	0	10	10	68.000
Southern Computer Repair	0	Discount already given within the pricing.	22.000	26.000	0	0	10	10	68.000
Zones, Inc.	0	pricing is heavily discounted on a case-by-case	22.000	26.000	0	0	10	10	68.000
NOT AWARDED:									
Library Video Company d/b/a SAFARI Montage	0		26.000	30.500	0	0	1	10	67.500
RALLY EDUCATION	0		26.000	30.500	0	0	1	10	67.500
Continental Wireless, Inc.	0		23.500	28.000	5	0	1	10	67.500
Modas Systems, Inc.	0		22.000	26.000	0	0	1	10	59.000
39 respondents									
Top 35 Respondents Awarded									

#2018-03 MRPC Technology Catalog Discount RFP									
			EVALUATION CRITERIA						
TC-1 - Telecommunications (includes phone systems, handsets, video conferencing, VOIP, etc.)			Reputation (30)	Quality (35)	HUB (5)	Discount (10)	Appropriate to Category (10)	Completeness (10)	TOTAL
Vendor Name	Discount	Notes							
Continental Wireless, Inc.	20		23.500	28.000	5	5	10	10	81.500
PCnet, LP	5		27.833	33.200	0	2	8	10	81.033
Delcom Group	0		25.667	30.333	5	0	10	10	81.000
Southern Computer Warehouse	10		26.286	31.000	0	3	10	10	80.286
Kaplan Early Learning Company	0		27.400	32.750	0	0	10	10	80.150
Black Rock Technology Group	10		25.500	30.250	0	3	10	10	78.750
Lakeshore IT Solutions, Inc.	7		26.000	30.500	0	2	10	10	78.500
Austen Consultants, LLC	5	the DFW/Wichita Falls area for four years and our	24.667	30.500	0	2	10	10	77.167
Precision Business Machines, Inc	0		28.000	32.750	5	0	1	10	76.750
B & H Foto & Electronics Corp.	1		27.000	31.833	0	1	6	10	75.833
Bass Computers, Inc.	5		24.667	30.500	0	2	8	10	75.167
Bennett's (BPC Business Solutions dba Bennett's)	52	of MSRP. On line catalog is already discounted-	25.800	31.500	0	2	4	10	73.300
Advantage Imaging Supply, Inc	0		23.500	28.667	0	0	10	10	72.167
Midessa Telephone Systems, Inc.	10	Depends on circumstances	22.000	26.000	0	3	8	10	69.000
Direct Technology Group Inc.	5	5-40& off	22.000	26.000	0	2	8	10	68.000
ENA	0	telecommunications solutions ? VoIP (ENA	22.000	26.000	0	0	10	10	68.000
Zones, Inc.	0	pricing is heavily discounted on a case-by-case	22.000	26.000	0	0	10	10	68.000
Library Video Company d/b/a SAFARI Montage	0		26.000	30.500	0	0	1	10	67.500
RALLY EDUCATION	0		26.000	30.500	0	0	1	10	67.500
NOT AWARDED:									
Evergreen Electronics	2	Discounts range from 2-10% depending on qty.	22.000	26.000	0	1	6	10	65.000
Modas Systems, Inc.	0		22.000	26.000	0	0	1	10	59.000
21 respondents									
Top 19 Respondents Awarded									

#2018-03 MRPC Technology Catalog Discount RFP									
			EVALUATION CRITERIA						
SW-1 - Software-Educational Applications (curriculum support, assessment, etc.)			Reputation (30)	Quality (35)	HUB (5)	Discount (10)	Appropriate to Category (10)	Completeness (10)	TOTAL
Vendor Name	Unit Price	Notes							
PCnet, LP	5		27.833	33.200	0	2	10	10	83.033
Nearpod Inc., a Delaware corp	10		27.333	32.000	0	3	10	10	82.333
Delcom Group	0		25.667	30.333	5	0	10	10	81.000
Imagination Station (dba Istation)	0		27.400	32.750	0	0	10	10	80.150
Kaplan Early Learning Company	0		27.400	32.750	0	0	10	10	80.150
Renaissance Learning, Inc.	0		27.455	32.600	0	0	10	10	80.055
TROXELL COMMUNICATIONS	1	manufacturer. Contact Loretta Padilla for quote.	26.714	32.286	0	1	10	10	80.000
B & H Foto & Electronics Corp.	1		27.000	31.833	0	1	10	10	79.833
IXL Learning, Inc.	0	Please see the attached Price Sheet for MRPC.	27.125	32.286	0	0	10	10	79.411
McGraw-Hill School Education, LLC	0		27.133	32.077	0	0	10	10	79.210
Lakeshore IT Solutions, Inc.	7		26.000	30.500	0	2	10	10	78.500
Black Rock Technology Group	5		25.500	30.250	0	2	10	10	77.750
Lone Star Learning	0		26.000	30.500	5	0	6	10	77.500
Precision Business Machines, Inc	0		28.000	32.750	5	0	1	10	76.750
Library Video Company d/b/a SAFARI Montage	0		26.000	30.500	0	0	10	10	76.500
RALLY EDUCATION	0	which is 25% off list price	26.000	30.500	0	0	10	10	76.500
Perfection Learning Corporation	0	under the names Perfection Learning, AMSCO, or	26.000	30.500	0	0	10	10	76.500
MT Library Services Inc. dba Junior Library Guild	0	Therefore, no additional discounts are included	25.667	30.333	0	0	10	10	76.000
806 Technologies, Inc	0	Training Options/Pricing.	24.750	30.333	0	0	10	10	75.083
SMS Tech Solutions	0	EDU however volume pricing programs available.	22.000	26.000	5	0	10	10	73.000
DREAMBOX LEARNING INC	10		23.500	28.000	0	3	8	10	72.500
Advantage Imaging Supply, Inc	0		23.500	28.667	0	0	10	10	72.167
LightSail, Inc.	14		22.000	26.000	0	3	10	10	71.000
Risas y Sonrisas, LLC	10		22.000	26.000	0	3	10	10	71.000
ProComputing Corporation	2		23.500	28.000	0	1	6	10	68.500
Direct Technology Group Inc.	5	5-40& off	22.000	26.000	0	2	8	10	68.000
ENA	0	applications solution ? Grade Results. Price lists for	22.000	26.000	0	0	10	10	68.000
EduProject ELL, LLC	0		22.000	26.000	0	0	10	10	68.000
Virtucom	0		22.000	26.000	0	0	10	10	68.000
Modas Systems, Inc.	0		22.000	26.000	0	0	10	10	68.000
Zones, Inc.	0	pricing is heavily discounted on a case-by-case	22.000	26.000	0	0	10	10	68.000
MIND Research Institute	0	in two different licensing models:	22.000	26.000	0	0	10	10	68.000
Waterford Research Institute	0		22.000	26.000	0	0	10	10	68.000
USATestprep, Inc.	0	list. USATestprep provides online Texas state	22.000	26.000	0	0	10	10	68.000
NOT AWARDED:									
Continental Wireless, Inc.	0		23.500	28.000	5	0	1	10	67.500
Evergreen Electronics	0		22.000	26.000	0	0	6	10	64.000
36 respondents									
Top 34 Respondents Awarded									

#2018-03 MRPC Technology Catalog Discount RFP									
			EVALUATION CRITERIA						
SW-2 - Software-SaaS (Software as a Service)			Reputation (30)	Quality (35)	HUB (5)	Discount (10)	Appropriate to Category (10)	Completeness (10)	TOTAL
Vendor Name	Discount	Notes							
PCnet, LP	5		27.833	33.200	0	2	10	10	83.033
Nearpod Inc., a Delaware corp	10		27.333	32.000	0	3	10	10	82.333
Precision Business Machines, Inc	0		28.000	32.750	5	0	6	10	81.750
Delcom Group	0		25.667	30.333	5	0	10	10	81.000
Imagination Station (dba Istation)	0		27.400	32.750	0	0	10	10	80.150
Kaplan Early Learning Company	0		27.400	32.750	0	0	10	10	80.150
McGraw-Hill School Education, LLC	0		27.133	32.077	0	0	10	10	79.210
B & H Foto & Electronics Corp.	0	no bid	27.000	31.833	0	0	10	10	78.833
Lakeshore IT Solutions, Inc.	7		26.000	30.500	0	2	10	10	78.500
Schoology, Inc.	20		24.000	28.000	0	5	10	10	77.000
RALLY EDUCATION	0		26.000	30.500	0	0	10	10	76.500
Black Rock Technology Group	0		25.500	30.250	0	0	10	10	75.750
SMS Tech Solutions	0	for custom quote	22.000	26.000	5	0	10	10	73.000
DREAMBOX LEARNING INC	10		23.500	28.000	0	3	8	10	72.500
Advantage Imaging Supply, Inc	0		23.500	28.667	0	0	10	10	72.167
LightSail, Inc.	14		22.000	26.000	0	4	10	10	72.000
Koantum Inc.	10	School license (up to 10 classrooms) - #3,990. per	22.000	26.000	0	3	10	10	71.000
GoEnnounce, Inc.	10	A 10% discount is offered when 1,000 accounts or	22.000	26.000	0	3	10	10	71.000
Lexia Learning Systems LLC	0		24.000	28.000	0	0	8	10	70.000
DakTech, Inc	0		23.500	28.000	0	0	8	10	69.500
Waypoint Business Solutions, LLC	3		22.000	26.000	0	1	10	10	69.000
Direct Technology Group Inc.	5	5-40% off	22.000	26.000	0	2	8	10	68.000
ENA	0	solutions - CatchOn and Impero. Price lists for each	22.000	26.000	0	0	10	10	68.000
Modas Systems, Inc.	0		22.000	26.000	0	0	10	10	68.000
Zones, Inc.	0	pricing is heavily discounted on a case-by-case	22.000	26.000	0	0	10	10	68.000
MIND Research Institute	0	in two different licensing models:	22.000	26.000	0	0	10	10	68.000
Waterford Research Institute	0		22.000	26.000	0	0	10	10	68.000
USATestprep, Inc.	0	list. USATestprep provides online Texas state	22.000	26.000	0	0	10	10	68.000
NOT AWARDED:									
Continental Wireless, Inc.	0		23.500	28.000	5	0	1	10	67.500
29 respondents									
Top 28 Respondents Awarded									
(multiple respondents at same point level)									

#2018-03 MRPC Technology Catalog Discount RFP									
			EVALUATION CRITERIA						
SW-5 - Software-Office Applications (i.e. word processing, accounting, database, etc.)			Reputation (30)	Quality (35)	HUB (5)	Discount (10)	Appropriate to Category (10)	Completeness (10)	TOTAL
Vendor Name	Discount	Notes							
PCnet, LP	5		27.833	33.200	0	2	10	10	83.033
Precision Business Machines, Inc	0		28.000	32.750	5	0	6	10	81.750
Delcom Group	0		25.667	30.333	5	0	10	10	81.000
Southern Computer Warehouse	10		26.286	31.000	0	3	10	10	80.286
Kaplan Early Learning Company	0		27.400	32.750	0	0	10	10	80.150
B & H Foto & Electronics Corp.	1		27.000	31.833	0	1	10	10	79.833
Lakeshore IT Solutions, Inc.	7		26.000	30.500	0	2	10	10	78.500
Black Rock Technology Group	0		25.500	30.250	0	0	10	10	75.750
SMS Tech Solutions	0	EDU however volume pricing programs available.	22.000	26.000	5	0	10	10	73.000
DakTech, Inc	10		23.500	28.000	0	3	8	10	72.500
Advantage Imaging Supply, Inc	0		23.500	28.667	0	0	10	10	72.167
Waypoint Business Solutions, LLC	5		22.000	26.000	0	2	10	10	70.000
ProComputing Corporation	2		23.500	28.000	0	1	6	10	68.500
ByteSpeed	0		22.000	30.500	0	0	6	10	68.500
Direct Technology Group Inc.	5	5-40& off	22.000	26.000	0	2	8	10	68.000
Zones, Inc.	0	pricing is heavily discounted on a case-by-case	22.000	26.000	0	0	10	10	68.000
NOT AWARDED:									
RALLY EDUCATION	0		26.000	30.500	0	0	1	10	67.500
Continental Wireless, Inc.	0		23.500	28.000	5	0	1	10	67.500
Modas Systems, Inc.	0		22.000	26.000	0	0	1	10	59.000
19 respondents									
Top 16 Respondents Awarded									